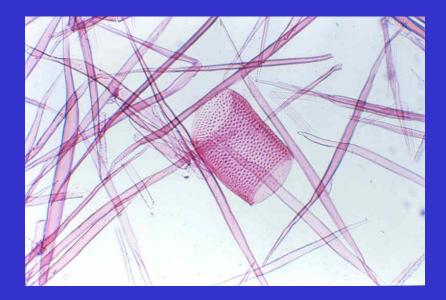


Advances in Eucalyptus Fiber Properties & Paper Products



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The different viewpoints



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The different viewpoints

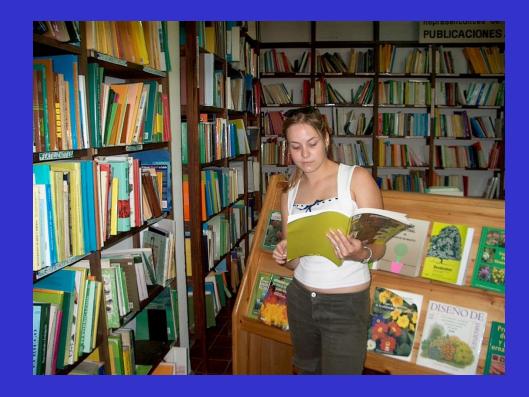




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The different viewpoints



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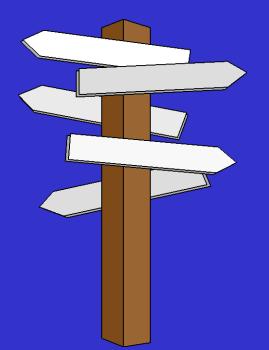
The different viewpoints



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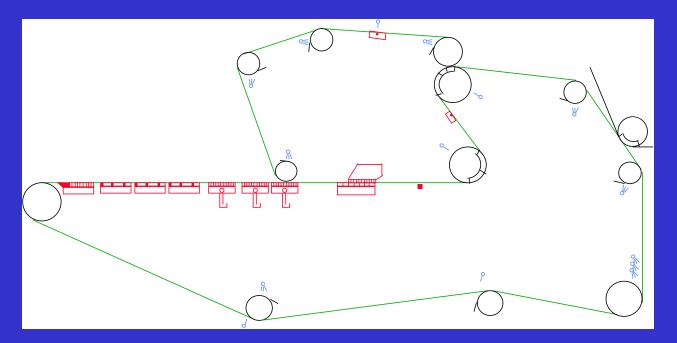
Is there a single and most correct way to see our mills, products and customers ?



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"Each paper-machine, each pulp mill, any pulp & paper process, any fibrous raw material although similar are specific and unique. They all have own key-factors to be controlled and optimized"



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- Why are some eucalyptus fibers different from others ?
- Why are some eucalyptus fibers preferred by customers ?
- Why some pulps, even when offered by lower prices, are not attractive to the papermakers ?



- What makes a market pulp more suitable or attractive than the competitor one ?
- How to work our processes to give uniqueness to our product ?
- Do I need to be unique on quality?
- Do I have more or less power when competing by volume and price?



What makes a pulp special?

"Best fitness to the papermaker"

- End product specifications ?
- Paper-machine runnability ?
- Easy-life to the papermaker?
 - Overall cost reductions ?

This means that we are not focusing only the pulp price, but the paper operational production cost. We are also affecting all the paper production chain.

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The world today:

• over 100 different brands of market pulps

close to this numbers are the pulp quality categories

WHY?

different raw materials;
pulpwood blends;
different pulp-making processes.



The real world:

Lots of variability everywhere

How to tame variability?
How to cope with variability?
How to live together with variability?
How to use it in our favor?



Causes for pulp quality variability:

wood differences
chip quality management
pulping processes
bleaching line
washing presses
drying (flakt, drums, flash)
never-dried versus dried pulps



Some causes for pulp quality variability:

•pH •fiber charges fiber population individual fiber strength fines water retention value •fiber flexibility cell wall thickness bonding ability



<u>Because of these wide variations in</u> <u>different pulp qualities:</u>

The pulp or the papermaker develop a recipe or a secret potion and he is resistant to change (<u>very</u> <u>understandable</u>)

He has as objectives: •costs savings •fewer stops •less off-graded products or broke •better runnability •end product requirements

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The papermaker is always squeezed by:

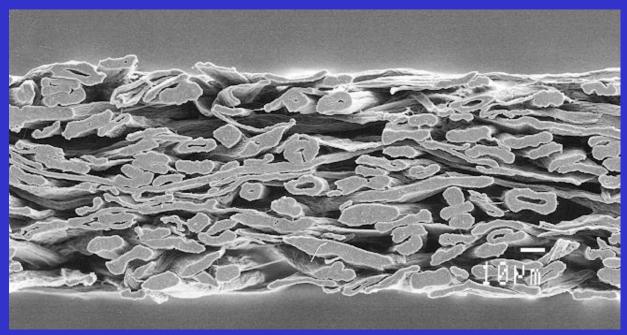
Commercial demands
Cost reduction demands
Production objectives

 He hates variability, but
 he is always obliged to look for better process conditions, and less expensive manufacturing
 (new fillers, new refiner discs, new retention aids, new brightners agents, new quality demands from the customers, etc)



The papermaker is always squeezed :

"Please, give me a stable quality pulp or one I may predict behavior"



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What papermakers most dislike:

•breaks, breaks, breaks energy consumption chemical consumption poor drainage machine speed broke second class quality (below standards)

All representing HIGHER COSTS & PRESSURES

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<u>Machine</u> productivity:

- fast speed
- fast drainage

high consistency after the wet end

- excellent sheet consolidation
- minimum breaks

Definitions



<u>Quality</u>

maximum achievements in paper specifications
minimum generation of off-grades

No matter the papermaker is manufacturing a commodity or a specialty product, his dreams are the same



Papermakers want to have:

•a predictable pulp

•a "saving cost" pulp (I'm not making reference only to the market pulp price)

•a pulp recipe that allow them to reach the paper specifications 100% of the time

high operational efficiencies

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In case we provide these gifts to them, do they consider to pay a premium for ?

 better machine performance higher productivity lower energy, chemicals, etc •better quality less broke generation no complaints from customers better sleep at night •no problems with the wife (or spouse) due to machine running problems at night



<u>What is really an *Eucalyptus* pulp ?</u>

Fibers (over 90% on weight) Vessel elements Fines (Parenchyma cells and debris)

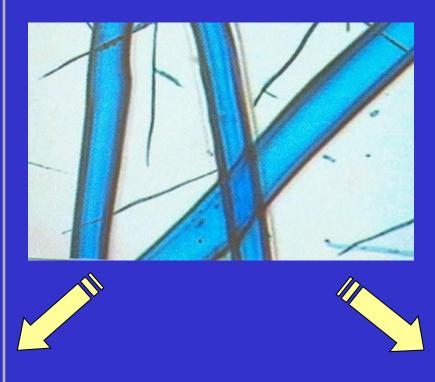


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<u>Fiber</u> properties:

•fiber population • coarseness •curl index •kinks & deformations •zero-span breaking length hemicellulose content •fiber charges •fiber flexibility •fiber rigidity •fine content, •cell wall thickness pulp viscosity

Most important quality properties to papermakers



- Celsius Degree / Grau Celsius

Paper-

machine drainage speed refining ability •WRV •swelling ability formation •wet web strength •pH dry handsheet properties: •bulk; •porosity; •opacity; •stiffness; tensile; etc.



How to tame variability?

To control variability the papermaker depends on laboratory evaluations and machine performance indexes



Many times, the variables and properties being evaluated mean close to nothing

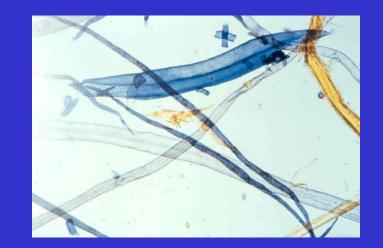
Pulp performance is vital

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<u>However</u>

Peripherical pulp properties:
viscosity
moisture
beating runs
ash content
cleanliness



Many properties are measure just to provide numbers for justifications

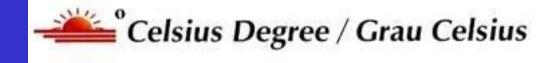
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The three management levels

- Management of the peripherical pulp quality properties
- Management of pulp variability (and machine performance)
- Management of product differentiation

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Management of product differentiation

Only possible when the other two physiological basic needs have been fulfilled.



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How can we manage product differentiation ?

- Pulp quality (types, blends, fractioning, fines, etc.)
- Pulping processes (ECF Light or TCF, etc)
- Wood quality (forest certification, wood yard, etc)
- Papermaking process (refining, use of never dried or dried pulps, etc)





How can we manage product differentiation ?

Silviculture, genetics and wood quality are only part of this game, they are important, but there are other interested parties to be involved.



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Differentiation is more easily achieved in mills with more than one paper-machine

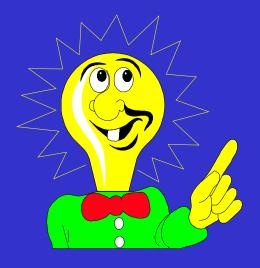
- no transitions
- interchangeabilities
- better controls
- specific care





How can we be winners in this game?

- fulfillment of the papermaker basic needs
- supplying a uniform and stable pulp



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In general, tailor making brings conflicts:

- commercial area
- production area
- product development area
- fiber supply area (foresters or pulp buyers)

"A good start should be an excellent program of people relations and human behavior"

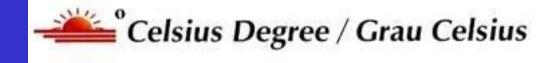


In general, tailor making brings conflicts:

 Everyone would like to have a single product, with no variability, and being able to be successful anywhere and to anybody.

"However, this is not the real life"

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Is there a single and most important pulp characteristic or fiber property?

The mill bottlenecks will define what is important...

"This is real life"

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"This is real life"

refining capacity
steam availability
electricity availability
short wet end
wet presses deficiencies
out-of-dated headbox
etc



As a result:

Each paper grade, each paper-machine, each papermaker may have different needs about the quality and performance requirements of the pulp being used.



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Back again to the papermaker physiological needs:

How may we provide happiness and good will to our papermaker friend ?



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Need # 1: Drainage and retention in the wet end

- Fiber population
- Freeness level
- WRV
- Fiber flexibility
- Fines
- Fiber charges
- Wire design
- Machine cleanliness



Need # 2: Sheet strength along the paper-machine, specially at the wet end and wet presses passes

- Individual fiber strength (cell wall, fiber deformations, microfractures)
- Fiber bonding
- Consolidation of the web
- Contaminants
- Moisture content
- Wet Web Strength



Need # 3: Final paper specifications as defined by customers and end-users

- Strength properties
- Tactile properties
- Formation
- Brightness
- Bulk
- Porosity
- Absorption
- Aesthetical properties
- etc.

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The Dilemma or the Enigma...



The most important *Eucalyptus* Fiber or Pulp Properties



Related to a number of other fiber properties:

cell wall fraction
Runkel index
wood basic density
fines content



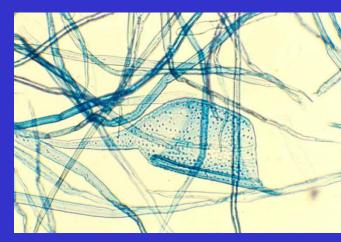
Related to a number of paper-machine performance indexes and paper quality:

drainage

speed
retention

bulk, porosity, opacity, etc

formation
smoothness





Just to refresh ideas...

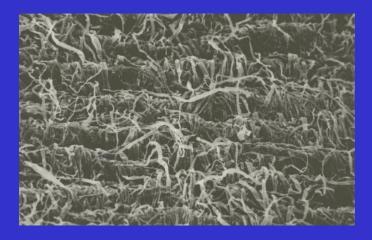
Wood Density g/cm ³	Fiber Coarseness mg/100m	Fiber Population N° in million/g
0,43	5,8	25,4
0,46	6,4	21,6
0,51	7,4	19,7
0,54	9,3	17,5
0,60	11,8	13,0

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Suggestions for High Corseness Fibers (Heavy Fibers)

- Decor papers
- Filter papers
- Tissue papers
- Cigarette papers







Suggestions for Low Corseness Fibers (Light Fibers)

- Base paper for coating
 - Label papers
 - Release papers
 - Glassine papers
 - Thermal papers
- Highly bonded papers
 - Some P&W papers

However, this is very much dependent on the customers limitations (machine speed & design, porosity and bulk specifications, etc.)

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アンドン Individual Fiber Strength

Related to a number of fiber quality and final paper parameters:

cell wall fraction
micellar angle
Zero span
fiber deformations
Wet Web Strength
dry paper strengths





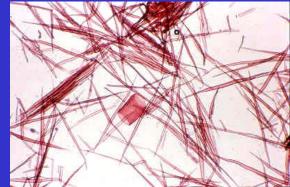
PRF Fiber Collapsibility (associated to wet sheet compactability)

Related to a number of fiber quality and final paper parameters:

cell wall fraction
fiber resistance to collapse

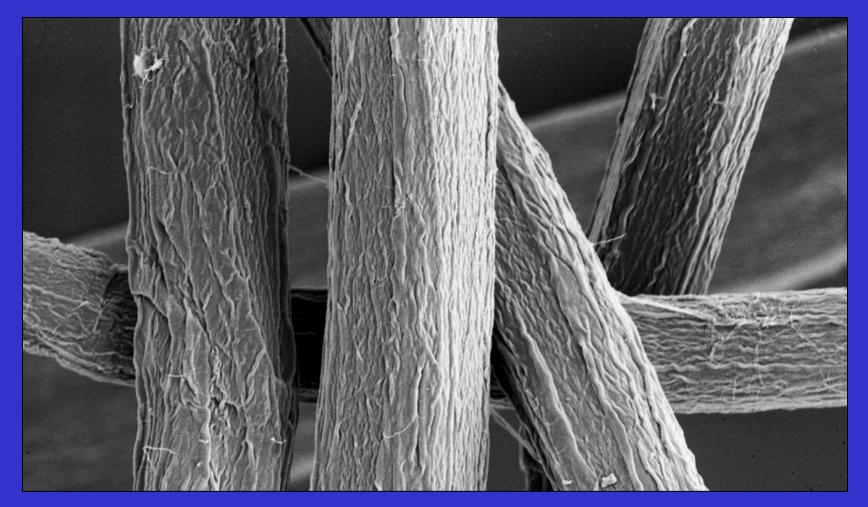
fiber coarseness
bonding strengths

dry sheet bulk at a given level of freeness



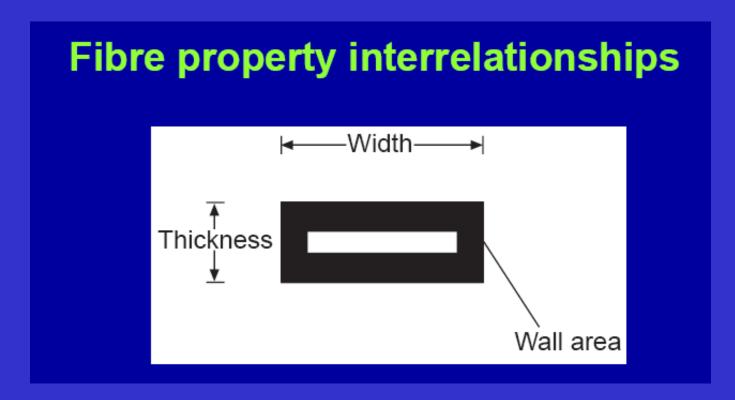


Eucalyptus Chemical Pulp Fibers



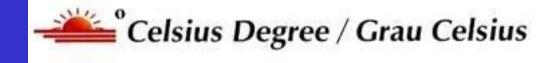
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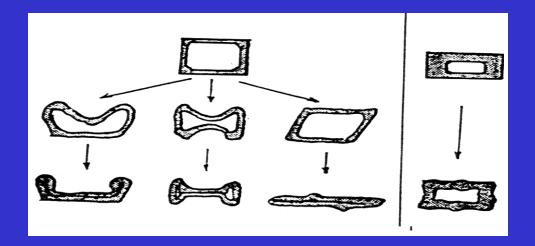




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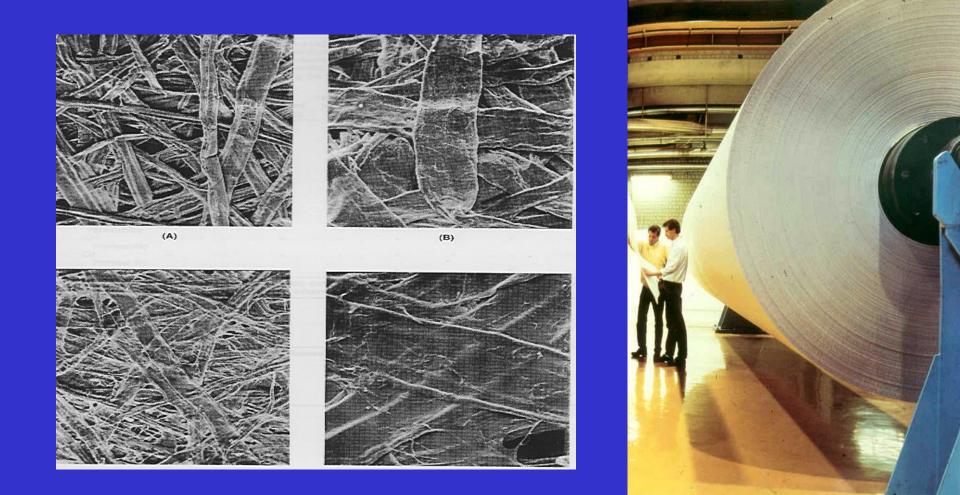


Collapsible and collapse resistant fibers



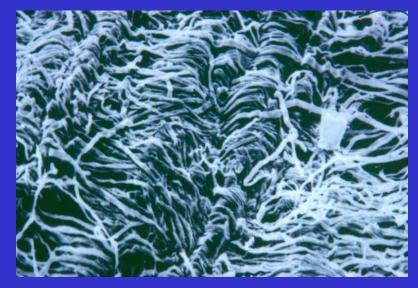
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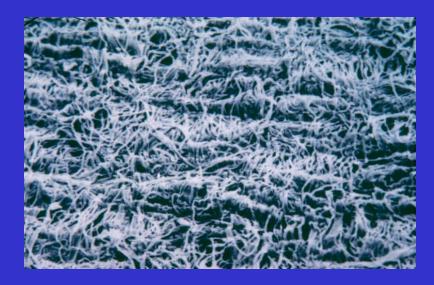
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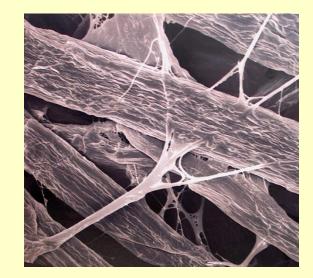


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Celsius Degree / Grau Celsius

<u>Related to a number of other</u> <u>fiber properties</u>:

- beating (fibrillation and collapsibility)
 - fines and fiber debris
 - dry/wet short span
 - wax picking test
 - fiber population
 - fiber coarsenesscell wall fraction





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PRFF Fiber Swelling & Hydration Capacity

Related to a number of fiber quality and final paper parameters: • Water Retention Value • hemicelluloses • fiber charges • carboxyl groups • fines content • pulp degradation (viscosity) • fiber wall micro-porosity and damages

Pulp Swelling and Hydration may become a real problem in integrated paper mills

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PRFF Fiber Swelling & Hydration Capacity

A very strong relation between WRV and Hysteresis

For this reason, many papermakers prefer to have some percentage of dry paper broke in the furnish. With this candour thinking, they believe that the generation of dry broke is required (sic..)

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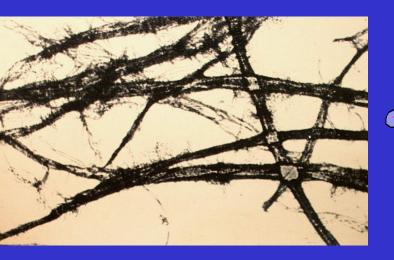
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Fiber Deformations

Fiber life is not that simple



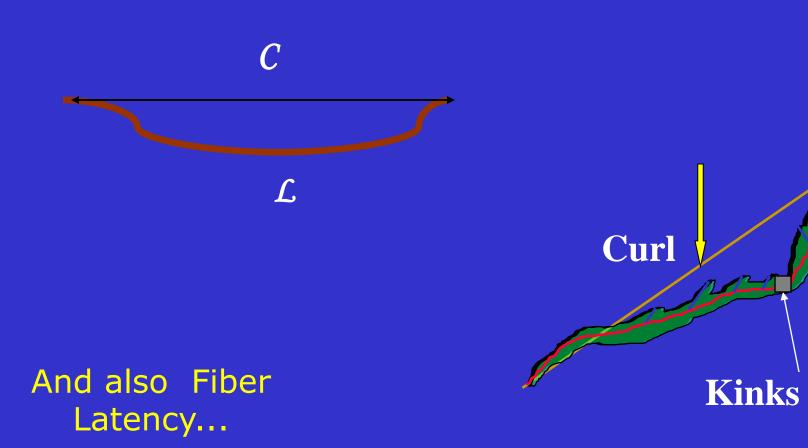
www.eucalyptus.com.br

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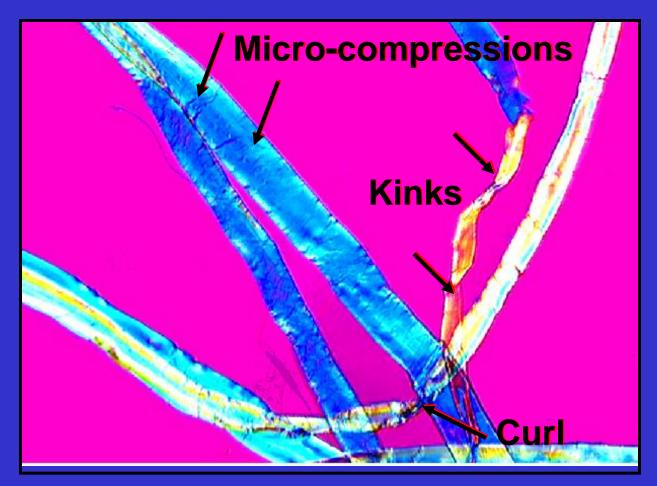
Form Factor of a Fiber = $100 \times C/L$



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Fiber new attributes



How to add these attributes to a pulp?

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PRPR Fiber Deformations

They provide improvements in porosity, bulk, absorption, and other tissue and filter properties

> Fiber deformations may be artificially generated at the manufacturing processes

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RERE Fines

<u>Always discarded as an important pulp</u> property, but perhaps one of the most relevant

> Fines management is a real new opportunity to papermakers

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The most usual *Eucalyptus* paper products

- Printing and Writing
- Tissue, filters, decor, base for impregnation
- Multiply cardboard
- Cigarette papers
- Specialty papers



Tissues and Porous Papers "what do we need on them?"

- Bulk
- Porosity
- Softness
- Tactile feeling
- Fast drainage
- Absorption
- WWS



Tissues and *Eucalyptus* Fibers "what do we need on them?"

- low fines
- high coarseness
- low fiber population
- low hemicellulose content
- low bonding
- low WRV
- high fiber deformations
- high bulk at a given tensile

Fortunately, we are able to control and to design all of these pulp properties

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P & W Papers "what do we need on them?"

- Formation
- Strength
- Porosity
- Opacity
- Surface smoothness
- Dimensional stability
- Bonding



P&W and *Eucalyptus* Fibers "what do we need on them?"

- high fiber population
- bonding
- fines
- low content and small vessel elements
- hemicellulose content
- high strengths at low level of refining (fast beating response, for example 25° or 30° SR)
- strengths properties at a given bulk level (for example 1.8 or 1.6 cm³/g)



P&W and *Eucalyptus* Fibers "what do we need on them?"

There are limits for all these characteristics, and they depend on bottlenecks, available machinery and operator skills.

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Eucalyptus Fibers "why do papermakers love them?"

Unique fiber properties
Excellent paper-machine behavior
Lower cost in relation to long fibers
Stability on general properties (brightness, dirt, strengths, etc.)

Eucalyptus fibers are not to be highly refined: we may lose all their most important features

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What can we do to bring an unique reference to our pulp products in the competitive market?

Coarseness & fiber population Fiber deformations Fiber collapsibility **Fines management** Individual fiber strength Hysteresis management Pulpwood recipes Brightness & cleanliness Paper-machine drainage. cleanliness & speed Bonding and strengths

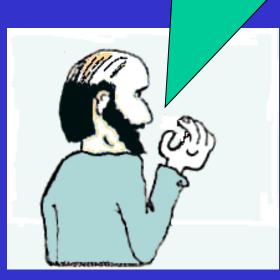


Well, this is all my friends.

Thank you very much.

Good luck with the utilization of *Eucalyptus* pulps in your furnishes





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